

**ANNEXURE-B (COMMERCIAL FOR INDEGENOUS VENDORS)**  
**(Submit the document with company's seal and authorized signature)**  
**Enquiry No - .....**

| S.No. | BHEL TERMS                                                                                                                                                                                                                                                                                                                                                                   | Vendors Remarks |
|-------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------|
| 1.    | <b>Prices shall be firm till delivery</b>                                                                                                                                                                                                                                                                                                                                    |                 |
| 2.    | <b>INSPECTION:</b> BHEL/customer and/or Third party appointed by BHEL shall do Inspection at your works. Third party inspection charges shall be borne by BHEL. Any other inspection/ testing charges if any are to be included in the quoted prices. Minimum 10 days' notice to be given for inspection. Please confirm.                                                    |                 |
| 3.    | <b>Delivery Destination:</b> - The material is required to be <b>supplied</b> to FOR BHEL Bhopal.                                                                                                                                                                                                                                                                            |                 |
| 4.    | Price to be furnished on <b>FOR destination BHEL Bhopal</b> , duly insured basis inclusive of P&F charges.                                                                                                                                                                                                                                                                   |                 |
| 5.    | Minimum delivery period to be quoted in no of weeks from the date of receipt of Purchase Order. If any document approval is required then the delivery period shall start from the date of document approval however vendor shall submit all documents with in 15 days of issue of PO. And subsequent submission shall be within 10 days in case any revision required.      |                 |
| 6.    | <b>Payment terms:</b> 100% payment within 90 days of receipt (45 days for MSE / NSIC registered suppliers under as per relevant act in force) subject to acceptance of material at BHEL, on direct presentation of the documents. Any deviation from the above payment terms, if accepted (by BHEL), shall be loaded @ SBI base rate + 6% for the purpose of bid evaluation. |                 |
| 7.    | Confirm whether bidder is <b>Manufacturer or Trader or Dealer</b> of items under enquiry. In case of Trader or Dealer, please furnish authorization certificate from OEM.                                                                                                                                                                                                    |                 |
| 8.    | <b>Penalty:</b> - LD shall be 0.5% of the total order value per week of delay or part thereof, subject a maximum of 10% of the total order value (Please refer clause 9 of GCC).                                                                                                                                                                                             |                 |
| 9.    | <b>Specify</b> HSN code OF MATERIAL item wise in the offer.                                                                                                                                                                                                                                                                                                                  |                 |
| 10.   | GST TYPE & ITS PERCENTAGE APPLICABLE item wise mentioned in the offer (IGST/CGST+SGST/UGST)                                                                                                                                                                                                                                                                                  |                 |
| 11.   | The offer must be valid for 90 days from the date of technical bid opening.                                                                                                                                                                                                                                                                                                  |                 |
| 12.   | Submitted duly seal & signed Annexure C                                                                                                                                                                                                                                                                                                                                      |                 |
| 13.   | Submitted duly seal & signed on all pages – BHEL GTC (BP200102)                                                                                                                                                                                                                                                                                                              |                 |
| 14.   | Submitted duly seal & signed Annexure D                                                                                                                                                                                                                                                                                                                                      |                 |
| 15.   | Submitted duly seal & signed <b>PQR with supporting documents</b>                                                                                                                                                                                                                                                                                                            |                 |
| 16.   | Tender Fees of Rs 1000/- submitted. (for tender fee deposition please login <a href="https://www.bhelbpl.co.in/qcins/iccs.htm">https://www.bhelbpl.co.in/qcins/iccs.htm</a> )                                                                                                                                                                                                |                 |
| 17.   | <b>Please confirm your participation in RA(Reverse auction).</b>                                                                                                                                                                                                                                                                                                             |                 |
| 18.   | <b>Incase of MSE Vendor kindly provide UDYAM Certificate</b>                                                                                                                                                                                                                                                                                                                 |                 |

**NOTE-**

**1) DEVIATION IN ANY COMMERCIAL CONDITION SHALL BE SUITABLY LOADED IN THE OFFERED PRICE.**

**2) IN CASE OF ANY CONFLICT, CONFIRMATION BY VENDOR PROVIDED HERE WILL SUPERCEDE.**

**3) IN CASE BIDDER IS NOT MAKING AN OFFER AGAINST THIS ENQUIRY, WE REQUEST THE BIDDER TO POST THE REGRET LETTER.**